

# CAPABILITIES STATEMENT



## OUR VALUE PROPOSITION

The President & CEO, Ms. Nora Neal, has set a unique vision for the company compared to other minority contractors who only establish local workforces with limited regional minority and non-minority subcontractor participation. PHX provides professional services through a talented team to transform workforces into highly productive and highly skilled labor pools through Minority Workforce Transformations. COO, Mr. Otis Neals develops and qualifies work talent from local and regional efforts to meet our clients' construction needs in various markets. Together, they have positioned PHX as a leader in these markets, when other contractors primarily relied on larger populations.

### JOINT VENTURE

OPI Construction, a nationally known construction company headquartered in NYC, and Phoenix IX have formed a Joint Venture that has secured \$200 Million in bonding and can increase to \$1 billion if required.



### WHO WE ARE

PHX is a Veteran Owned Small Business (**VO SB**), Economically Disadvantaged Woman Owned Small Business (**EDWOSB**), Woman Owned Small Business (**WOSB**) and Small Disadvantaged Business (**SDB**), Minority Business Enterprise (**MBE**) and Certified Strum Master (**CSM**). With a multidisciplinary integrated executive team, built on a strong foundation in general construction professional services. We specialize in financial and operational oversight, project management, scheduling, accounting, government compliance monitoring, and workforce capacity building combined with deep construction consulting and years of successful industry experience.

 Minority Construction Industry Institute PDRI (Project Definition Rating Index) facilitation



OFFICE:  
137 Roseberry Lane | Columbia SC, 29223

PHONE: (855) 740-9871

[www.PhoenixIXLLC.com](http://www.PhoenixIXLLC.com)

# PHOENIX IX

CONSTRUCTION CONSULTING

**NORA NEALS** | Contact: (855) 740-9871  
President & CEO

**OTIS NEALS** | Contact: (855) 740 - 9871  
Founder & COO

## IX CAPABILITIES

### EXPERTS IN:

- Construction Project Management
- Construction Project Support and Advisory Services
- Contract Oversight and Administration
- Quality Controls and Supply Chain Coordination
- Skilled and Unskilled Labor Recruitment and Training
- Administrative Support and Documentation
- Safety Program Management
- Cost Estimating
- Inspection Services
- Construction Site Cleanup
- Facilities Maintenance
- Logistics Services to include transportation and hauling

## IX DIFFERENTIATORS

### LEADING THE WAY:

- Construction Labor Productivity Analysis
- Change Order Preparation/Analysis
- Government Contract Management and Teaming Agreements
- Surety Services for Subcontracting Needs
- Construction Industry Institute PDRI (Project Definition Rating Index) facilitation
- Disaster and Emergency Management Services including:
  - Debris removal and monitoring, damage assessments and inspections
  - Heavy equipment procurement and preparing project worksheets
- PHX's Minority Construction professionals support include:
  - Project Development, Design,
  - Minority Construction Administration Programmatic Standards,
  - Minority Work Practices, and Labor Percentage Participation.
- Develop and implement frameworks addressing minority participation project challenges, including:
  - Effective participation analysis
  - Performance Matrices
  - Risk Reporting Monitoring.

## IX CURRENT PROJECTS

- Currently working with the University of Florida on a commercial building remodel.
- Working with Florida's Hotel Industry on emergency repairs within the Florida area.
- Industrial roofing project (commercial) for Fisher Island in Miami FL., with a Multi-Million dollar contract.

## IX PAST PERFORMANCE

### SUCCESSFUL COMPLETION:

- Emergency response for Natural disasters. Installed and transferred FEMA trailers during Hurricane Katrina.
- Logistics in the oil field industries, holding a Multi-Million dollar contract. Also held a Multi-Million dollar contract in the Windmill industry.

### CORPORATE DATA

#### IX PHOENIX IX, LLC

137 Roseberry Lane | Columbia SC, 29223

#### IX WOMAN-OWNED SMALL BUSINESS (WOSB)

#### IX UEI CODE: **TE56LTQKCZY5**

#### IX CAGE CODE: **9NBV7**

#### IX PRIMARY NAICS CODE: **541614**

#### IX SECONDARY NAICS CODES: 481112, 481212, 483113, 483211, 484110, 484121, 484122, 484220, 484230, 488510, 488999,